

---

## **Profile**

### **Personal Information**

Name Alexandra Heil  
Address Heinrich-Heine-Str.45  
D - 53225 Bonn  
Nationality German  
Mobile +49-(0)176-34177390  
E-mail [alexandra.heil@ah-interim.de](mailto:alexandra.heil@ah-interim.de)  
Internet [www.ah-interim.de](http://www.ah-interim.de)

### **Summary**

- Interim Manager DDIM®, Diplom-Kauffrau (MBA equivalent), Bankkauffrau (qualified as banker), Certified Credit Analyst (DVFA)
- 25 years of professional experience with international banks, industrial und service companies
- thereof 5 years with Corporate Banking and
- 20 years in Corporate Treasury/Corporate Finance departments of multinational (Dax-30) and mid-size companies (thereof Deutsche Post-DHL, LEG, Dystar); specialist and managerial positions (4.-2. managerial level)
- Accomplished in strategic, managerial and operating functions
- Experienced in working with private-equity investors and in difficult business situations
- Professional and committed way of working; cash-focused
- German (mother tongue), English (good), French (basic), Italian (basic)
- Fellow of Verband deutscher Treasurer e.v. (German Association of Corporate Treasurers)
- Fellow of Dachgesellschaft Deutsches Interim Management e.V. (German Association of Interim Managers)
- More details: [www.xing.com/profile/Alexandra\\_Heil3](http://www.xing.com/profile/Alexandra_Heil3),  
<https://de.linkedin.com/pub/alexandra-heil/8/3b4/82a> and on request

## **Assignments**

**09/2023 – 06/2024**

### **Senior Treasury Manager**

Healthcare, Private Equity owned, sales 500 m EUR

- Project Lead „Factoring Programme“: negotiation, realization and operational setup together with Accounting, IT und Sales
- Implementation TMS (FIS Integrity) with focus on payments and cash visibility
- Guidance to transformation processes
- Coaching Head of Treasury on all treasury activities

**01/2023 – 06/2023**

### **Head of Treasury & Investor Relations**

Telecoms, sales approx. 400 m EUR

- Managing a small team, bridging vacancies
- Liquidity planning
- Cash Management, Cleaning up and establishing basic requirements
- Optimizing Treasury Management System (ITS)
- Organizing Investor Calls
- Monitoring and Reporting in the context of financing agreements (Term Loan and Bond)
- Elaborate refunding structures together with debt advisors

**04/2022 – 10/2022**

### **Senior Expert Refinancing & Treasury**

E-Commerce, BAFin-licensed, sales appr. 14 bn EUR, Start-up

- Build-up Treasury function, Treasury standards and guidelines
- Reconciliation of refinancing instruments, Factoring
- Coordinate and supervise refinancing partners
- Coordinate and liaise with relevant product teams
- Manage set-up of technical interface between company and factors

---

**01/2022 – 04/2022**

**Treasury Consultant**

Telecoms, sales of German sub-group appr. 11 bn EUR

- Process survey after merger, analysis of processes
- Analyze strengths and weaknesses in Treasury organization
- Analyze bank fees

**08/2021 – 11/2021**

**Senior Treasury Manager**

Paper, Restructuring Case, Sales appr. 700 m EUR

Bridging vacancy of Head of Finance:

- Implement Liquidity Planning
- Point of contact for all restructuring consultants
- Align Treasury processes to restructuring needs
- Support Treasury operations

**01/2021 – 04/2021**

**Head of Treasury**

Chemicals, Restructuring Case, Sales appr. 795 m EUR, 3.700 employees

Overall responsibility for Group Treasury

- Liquidity Planning and Daily Cash
- Implementation of new liquidity planning software (TipCo)
- Set up of new processes and structure related to a central treasury approach
- Optimizing current processes
- Reporting to banks

**07/2020 – 10/2020**

**Treasury Manager**

Automotive, Sales approx. 4.8 bn EUR, 95.000 employees

Implementation of Treasury Management Systems (FIS Integrity):

- System-Testing
- Supervise correctness of all Treasury relevant Reports incl. technical checks

- Creating new Reports
- Test Documentation

**01/2020 – 05/2020**

**Head of Group Treasury**

Fintech, local payments platform-as-a-service, Private-Equity-Owned, Sales 40 Mio. EUR, 250 employees

- development of the Group Treasury department of a financial institution (payment institute), including the design and implementation of a banking strategy
- management of customer funds across a variety of currencies and support, sales and product teams
- Stakeholder management of banking partners and financial services providers
- Manage strategic relationships with key partners across the group, supporting and developing , mopportunities across all regions (EMEA, LATAM, US and APAC).

**08/2019 – 01/2020**

**Senior Treasury Manager/Team Lead**

Automotive, Sales approx. 2 bn EUR, 15.000 employees

- Negotiating and Refinancing of Syndicated Loans (approx. 250 m EUR)
- incl. KfW-Programme Innovation & Digitalization
- KfW-Programme Energy Efficiency
- Set-up long-term funding (20 m EUR)
- Set-up of bank relationships in Turkey, Electronic Banking
- Sanction screening process
- RfP Cashmanagement
- Responsible for Cash-Pooling, Cashmanagement, Payments, Banking Transactions and FX

**10/2018 – 02/2019**

**Team Lead „Finanzmanagement“**

Real Estate, Assets approx. 4 bn. EUR, 340 employees

- Managing groupwide liquidity (corporates and funds)

- Cash-Pooling and Cashmanagement
- Payments and Banking Transactions
- Supporting groupwide business planning and forecasts
- Leading eight employees of Team „Finanzmanagement“

**03/2018 – 07/2018**

**09/2016 – 07/2017**

**Group Treasury Manager**

Industrial Service, Stuttgart (Automotive services, Private-Equity-Owned, revenues EUR 1 bn, 17.000 employees)

- Set-up of Treasury function and „clean up“ after carve-out
- Implementation of Cashpools, groupwide Liquidity Planning
- Selection/RfP and Implementation of Treasury Management System (Bellin/tm5)
- Intercompany Financing, Guarantees/LoC
- Syndicated Loan, Supplier Finance
- Groupwide Treasury Guidance
- Trading Platform 360T Set-up
- Derivatives valuation, Hedge Accounting

**05/2016 – 12/2016**

**Project Manager / Project Lead**

Pharmaceuticals (DAX-listed, revenues EUR 16 bn)

- Implementation of Treasury-Systems Landscape (Payment Factory, SWIFT-Connectivity, Treasury Management System, Trading Platform, Advices etc.)
- Project Management Office: Project Planning, Monitoring budget and deadlines, Coordinate internal and external Stakeholder
- Preparing decision papers for several bodies
- Writing Test Concepts

**12/2015 – 04/2016**

**Group Treasurer**

Manufacturer of special machines, Stuttgart area (engineering, revenues EUR 700m)

- Re-Launching TMS
- Cash Centralisation
- Management of Cash-, Liquidity- and FX-Risk

**11/2015 – 02/2016**

**Management Consultant**

Banking, Frankfurt

- Supporting Management Consultancy on cash management services
- Developing options for product management

**07/2014 – 10/2014**

**Interim Business Analyst – Product management**

Banking, Frankfurt (total assets 550 bn, 52,000 employees)

- Selecting new treasury management system for clients
- Support and organize RfP
- Create use cases to check capability, usability and performance of several TMS during proof of concept
- Assess and evaluate performance and effectiveness of TMS

**03/2014 – 07/2014**

**Interim Treasury Manager**

Healthcare Group, Bad Neustadt/Saale (healthcare, revenues EUR 1 bn, 15,000 employees)

- Manage liquidity and interest-risk within new group structure
- Giving guidance and optimizing documentation, asset structure and investment of excess cash
- Review of liquidity planning; monthly reporting
- Manage intercompany loans
- Capex-Controlling
- Select treasury management system

- 
- Reporting to SVP Investor Relations, Treasury, Financing

**11/2013 – 03/2014**

***Interim Project Manager and Business Delivery Manager***

Payment processor, Frankfurt (payment solutions, revenues EUR 360 m, 1,500 employees)

- Migration of several international banks to SEPA
- Guiding and supporting internal and external customers through the implementation of transaction services
- Interface between customers and internal service units
- Manage incidents
- Measure service levels

**02/2013 – 04/2013**

***Interim Head of Group Treasury***

Manufacturer of valves, hydrants, waterflow control, Rodgau (private-equity-owned, engineering, water technology, revenues EUR 250 m)

- Global responsibility for liquidity planning and its further development and optimization
- Groupwide Cash Management and management of cashpools
- Prearrangements for SEPA-implementation
- Management and analysis of all finance- and transaction processes
- Bank relationship
- Valuation/Management of financial risks and funding structure
- Negotiations and management of contracts (insurance, factoring etc.)
- Management and coordination of bank guarantees and trade finance
- Support FX-Management strategies
- Treasury reporting
- Treasury processes for subsidiaries abroad and management of intercompany relationships
- Direct report to CFO; managing one employee

**09/2012 – 02/2013**

***Interim Treasury Manager***

Life insurance, Berlin (insurance, assets EUR 12.4 bn, 300 employees)

- Responsible for Capital Management in Germany, Austria and Switzerland
- Determine dividend payments and investment of excess cash
- Liquidity planning and mid-term-planning
- Manage and optimize of liquidity
- Reporting to parent company Old Mutual

**05/2012 – 08/2012**

***Interim Manager Treasury***

Steel manufacturer, Duisburg (stainless steel, revenues EUR 6.8 bn, 11,700 employees)

In preparation of carve-out:

- Supporting the set-up of treasury department
- Implementing treasury management system
- Maintaining existing and building up new cashpools

**06/2011 – 02/2012**

***Interim Manager Treasury & Corporate Finance***

Logistics Group, Wolfsburg (private equity owned, logistics, revenues EUR 6.8 bn, 49,000 employees)

Roll-out of an automated cashpool in Germany, Austria and Switzerland

- Roll-out of a Payment Hub in Germany, Austria and Switzerland
- SEPA-friendly conversion of vendor master data